January 16, 2020
Addendum #1
RFP 2020-001
Workers Compensation Insurance
Questions and Answers

**Question #1**
We received two RFP documents. Can you please verify which the correct one is? (see attached)

**Answer #1**
A second RFP was posted on January 14, 2020 indicating that the 2nd RFP replaces the original RFP that was posted on January 10, 2020 and a notice was sent out to all the bidders on the bidders list on January 14, 2020.

**Question #2**
Must the respondent be both the employee benefits and P&C consultant or are you willing to consider awarding contracts to two separate entities?

**Answer #2**
This RFP Relates only to Workers Compensation and no other services are being sought under this RFP.

**Question #3**
Outside of core consulting, are you billing for additional services?

**Answer #3**
All services required are provided in the RFP

**Question #4**
Are you looking for a consultant that understands cultural competency?

**Answer #4**
This RFP Relates only to Workers Compensation and no other services are being sought under this RFP.
**Question #5**
Is the broker being paid on a commission or fee basis. If payment is made in commission, what is the percentage?

**Answer #5**
Respondent may propose alternative compensation strategies that provide appropriate services/products at an affordable cost.

**Question #6**
How long has the current broker been the consultant?

**Answer #6**
NHA does not disclose the names of the vendors or any information regarding contract terms with other companies or competitors.