

January 16, 2020
Addendum #1
RFP 2020-001
Workers Compensation Insurance
Questions and Answers

Question #1

We received two RFP documents. Can you please verify which the correct one is?
(see attached)

Answer #1

A second RFP was posted on January 14, 2020 indicating that the 2nd RFP replaces the original RFP that was posted on January 10, 2020 and a notice was sent out to all the bidders on the bidders list on January 14, 2020.

Question #2

Must the respondent be both the employee benefits and P&C consultant or are you willing to consider awarding contracts to two separate entities?

Answer #2

This RFP Relates only to Workers Compensation and no other services are being sought under this RFP.

Question #3

Outside of core consulting, are you billing for additional services?

Answer #3

All services required are provided in the RFP

Question #4

Are you looking for a consultant that understands cultural competency?

Answer #4

This RFP Relates only to Workers Compensation and no other services are being sought under this RFP.

Question #5

Is the broker being paid on a commission or fee basis. If payment is made in commission, what is the percentage?

Answer #5

Respondent may propose alternative compensation strategies that provide appropriate services/products at an affordable cost.

Question #6

How long has the current broker been the consultant?

Answer #6

NHA does not disclose the names of the vendors or any information regarding contract terms with other companies or competitors.